

Presse i n f o r m a t i o n**Bertrandt AG: Report on third quarter****Bertrandt with moderate revenue growth –
intact market trends offer long-term potential**

(Ehningen, 30 August 2017) Electromobility, autonomous and connected driving are the issues currently at the forefront of thinking in the automotive industry. In the view of the German Association of the Automotive Industry (VDA), the industry is now at a major turning point in its history. These trends are operating in parallel and manufacturers and suppliers alike must now take important decisions which will be critical for their future success and which are also highly time intensive. This in turn is leading to delays in the award of projects. In an intensely competitive environment, strong downward pressure on prices continues unabated.

The engineering specialist boosted its revenues in the first nine months by 0.9 percent to EUR 734.767 million. Operating profit amounted over the last three quarters of the 2016/2017 fiscal year to EUR 39.822 million. This is equal to a margin of 5.4 percent. Post-tax earnings in the period under review were EUR 27.818 million. Overall EUR 28.979 million was invested to meet needs in the first three quarters of the running fiscal year. The Company had 12,966 employees during the period under review. With an equity ratio of 47.0 percent the Bertrandt Group is among the solid companies in the automotive industry.

With key technology trends continuing undiminished, the main drivers of Bertrandt's business performance are unchanged. In order to ensure that it remains perfectly placed to benefit from these developments in the future, Bertrandt continues to focus on building and expanding its expertise and infrastructure according to customer needs.

Press information

Bertrandt will be presenting exhibits relating to current trends in virtualisation in development and connected driving at this year's IAA. With the aid of augmented and virtual reality visitors will be able to look ahead to the digital development technology of tomorrow. A cloud-based connected driving solution will also be presented in a live performance.

Consolidated IFRS-based financials for Bertrandt	01/10/2016 - 30/06/2017	01/10/2015 - 30/06/2016
Revenues (EUR mn)	734.767	727.911
Operating profit (EUR mn)	39.822	62.246
Post-tax earnings (EUR mn)	27.818	41.842
Free cashflow (EUR mn, on reporting date)	-16.215	-12.705
Capital expenditure (EUR mn)	28.979	63.065
Equity ratio (in percent, reporting date)	47.0	47.1
Employees worldwide (on reporting date)	12,966	12,669

Additional information is available from:

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